JUAN I. NEGRIN, M.A., PMP

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SUMMARY OF QUALIFICATIONS

Established, PMI and EPIC certified, Information Technology Executive, with expertise in project management, and the delivery of organization-wide information management solutions, with a focus on Healthcare. Demonstrated abilities in Business Intelligence, LEAN rapid-cycle process improvement tools, Strategic Planning, Relationship Management, and Operations Management. Invokes a sense of trust with clients, employees, managers, and external partners. Facilitative leader, with a talent for identifying problems, and creatively finding solutions by way of eliciting expertise from stakeholders and staff. Fluent in English, Spanish, and French.

SELECTED ACHIEVEMENTS

- Designed an Enterprise Data Warehouse with ACO reporting capabilities recognized with a Health IT award.
- Epic Reporting and Analytics project leader, including inpatient, ambulatory, hospice and ACO.
- Implementation of an organization-wide SAP BusinessObjects BI 4.0 reporting platform.
- Organization-wide reporting and analytical support, including core measures, ACO and LEAN support.
- Directed the development of FISMA and 508-compliant web-based IT solutions for most operating divisions of the Department of Health and Human Services.
- Developed teams recognized for their approach and quality results.

KEY ABILITIES

- Project and Program Management
- Process Improvement and Change Management
- Facilitative Leadership
- Healthcare IT
- Cost and Vendor Management
- Business Intelligence and Data Warehousing
- Employee Development
- Strategic Planning

PROFESSIONAL EXPERIENCE

GBMC Healthcare, Towson, Maryland   2011 – Present
GBMC is a 2,450 employee not-for-profit corporation that owns and operates Greater Baltimore Medical Center, a 280-bed regional community hospital, the Greater Baltimore Health Alliance, the first hospital-based ACO in Maryland, and Gilchrist Hospice Care, the largest not-for-profit hospice organization in the state.
Manager, Business Intelligence/Data Governance

- Epic implementation project leader for Reporting and Analytics. Leading team responsible for inpatient, ambulatory, hospice, ACO and multiple ancillary system data needs. Scope includes Report Workbench, Radar, Clarity and Cogito Data Warehouse solutions, including SAP BI universes and Web Intelligence.
- Led design of an Enterprise Data Warehouse delivering ACO monthly scorecards for the entire population, with 6 less FTEs than the prior limited process. 2016 Platinum Awards Health IT category winner.
- Directed the development and roll-out of OR functionality saving over $150,000 in annual fees.
- Implementation of data governance strategies and processes, to regulate data policies and establish data stewardship, including business rule definitions and metadata management.
- Delivery of core measures to CMS Partnership for Patients program and support of process improvement efforts, leading to a 25% reduction in ED to Inpatient times and meeting reduced CLABSI goals.
- Organization-wide reporting and analytics support including the use and teaching of statistical methods.

SEAMON CORPORATION, Greenbelt, Maryland   2010 – 2011
IT Solutions, Event and Program Management, Strategic Communications and Marketing.
Senior Director of IT

- Developed a top-performing team of highly skilled and customer-oriented professionals, transforming the organization's IT capabilities from supporting mostly event management software to delivering full scale IT services resulting in the award of the CIO-SP3 government wide acquisition contract.
- Established lifecycle, SDLC, change management and other best-practice IT processes.
- Implemented the Drupal open source content management framework, including Linux instances running on Amazon's Elastic Cloud Computing platform, providing the framework for highly scalable sites.
- Developed web-based IT solutions promoting the delivery of health care, in particular to under-served communities. Clients included the Food and Drug Administration, the National Institutes of Health, the National Cancer Institute, and the Health Resources and Services Administration.

PROVIDENT BANK, Baltimore, Maryland
A $6 billion regional bank, with 150 branches located in Maryland, DC and Virginia, and about 1,800 employees.
Vice President Client Support Services, IT 2006 - 2009
Enterprise-wide delivery and support of IT solutions, project management and vendor relationships. Managed a $1MM budget for three departments and 21 employees.

- Directed the implementation of over 40 projects, including document imaging and process management solutions. Typically resulting in a 60% decrease in turnaround timeframes and $500,000 annual savings.
- Strategically planned and implemented an e-Banking portal resulting in a 40% increase in online applications.
- Integrally supported 150+ business process reengineering initiatives.
- Designed and implemented a Business Intelligence Center leveraging a multi-dimensional corporate data warehouse and using Business Objects as the primary end user reporting tool. Enhanced access to actionable information, and eliminated manual reporting.
- Developed a web-based OLAP application to enable efficient and accurate financial reporting of sales data.
- Re-negotiated IT contracts resulting in improved service levels and $2MM savings annually.

Program Manager, IT 2004 - 2006
Managed the development and support of consumer and small business applications. Acted as the liaison between IT and the business units and managed their major IT vendor relationships.

- Innovative automation resulted in over $500,000 annual savings and reduced turnaround timeframes by 66%.
- Designed and implemented a credit risk data warehouse, normalizing data across systems to insure valid comparisons.

Strategic Project Manager 2001 - 2003
Managed special projects, researched strategic initiatives and facilitated decision-making and problem-solving work-sessions enterprise wide.

- Re-engineered electronic payment processes to absorb a 120% increase in volume, delivering better service with improved risk management.
- Extensive research and negotiations with clearing houses, and the Fed, resulted in improved workflows, and additional revenue and savings totaling close to $400,000 annually.

Post Baccalaureate Certificate in Fine Arts, Maryland Institute College of Art 2000 - 2001
Consultant to Provident Bank while studying fine arts and digital imaging.

Mortgage Systems Administrator 1995 – 1999

- Managed two System Administrators and performed wide area network administration across several states.
- Programmed new functionality resulting in improved turnaround times and reduced error rates.

EDUCATION

MA	**Applied History**	**Carnegie Mellon University**

Full tuition fellowship. 3.75 GPA. Created a Visual Basic program to teach computer-based History.

BA	**History**	**Cornell University**

Courses in Geology, Astronomy, Statistics, Advanced Calculus, and Computer Science: PL/C and COBOL.

French Baccalauréat	**Mathematics and Natural Sciences**	**Lycée Audiberti, Antibes, France**

Mention "Très Bien" (Summa Cum Laude).

CONTINUING EDUCATION/PROFESSIONAL DEVELOPMENT

- EPIC Cogito PM and Reporting Certifications.
- PMI Certified PMP (number 1306957).
- CHIME Healthcare CIO Boot Camp.
- CHIME14 Fall Forum Speaker.
- LEAN Healthcare Boot Camp ("PI Master").
- The Graduate School of Retail Bank Management.
- Founding parent of the Green School of Baltimore, a Charter School.
- American Sports Education Program-registered Youth Coach and U-10 Girls Soccer coach.

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